



Armada By-the-Sea Wildwood Crest, New Jersey

ENERGY MANAGEMENT PROGRAM—HVAC TUNE-UP

Stephen Tecco, Owner,
Armada By-the-Sea

Seaside hotel gives guests a memorable experience.

As a resort hotel providing oceanfront accommodations to families from the Northeast, Midwest, and even Canada, Armada By-the-Sea is a place to relax and enjoy the summer. It also needs to keep its guests comfortable.

The Opportunity

The resort offers 58 guest rooms, many of which are suites that have two air conditioners. Several larger rooms have as many as three individual air conditioning units.

That's a lot to cool off during the hotel's peak season and under New Jersey's hot summer sun.

But with Atlantic City Electric's Energy Management program, incentives for energy-saving upgrades allowed the hotel to get all of their air conditioners cleaned and tuned up so they operate more efficiently—helping the business save money.

"I would recommend Atlantic City Electric services to any business that seeks to maintain or upgrade their energy-related equipment."

—Stephen Tecco, Owner, Armada By-the-Sea

Savings at a Glance

Atlantic City Electric Energy Management Program

Armada By-the-Sea of Wildwood Crest, N.J., tuned up its building's HVAC system.

Project Costs

\$8,375

Total project cost

\$8,375

Incentives paid

\$0

Net project cost

Estimated Annual Savings

45,163

kWh per year

\$5,315

Per year



The Upgrades

By maintaining its air conditioners, the resort can prolong each unit's use, even in an environment where rust is an enormous challenge. In total, 107 air conditioners were tuned up, and the project was completed in four days.

With the price of larger air conditioners now exceeding \$1,000 per unit, keeping the current units cleaned and maintained saves Armada By-the-Sea thousands of dollars. And while the cost of tuning up all of the hotel's units would have been \$8,375, it was performed free of charge through incentives from Atlantic City Electric.*

The Results

The HVAC tune-up project included 107 packaged terminal air conditioner tune-ups across 13 different models and two single-compressor split heat pumps. This resulted in an incentive of \$8,375 and an estimated energy savings of 45,163 kWh per year.

Experience the success firsthand.

The Energy Management program helps businesses optimize their existing equipment and systematically manage energy usage with incentives that can help cover service costs. The program offers several paths—HVAC Tune-up, Full Building Tune-up, Monitoring-Based Commissioning, Strategic Energy Management, and Operations and Maintenance Training.

Get started now.

For more information, visit atlanticcityelectric.com/EnergyManagement or call **833-ACE-PAYS (833-223-7297)**.



"Atlantic City Electric made the entire process quick and easy."

—Stephen Tecco | Owner |
Armada By-the-Sea

*Incentive rates based on 2021–2024 program cycle.