

## ABOUT THE PROGRAM

The Prescriptive and Custom Program makes it easy for our C&I customers to install high-efficiency electric equipment across a wide range of technologies and receive quick one-for-one incentives. Prescriptive incentives cover equipment listed below for heating and cooling, refrigeration, HVAC controls, lighting and lighting controls, food service equipment, and more. Custom incentives allow for non-standard, more complex electric energy efficiency measures that are not defined as a prescriptive measure to receive an incentive.

## Process

1. Complete the Prescriptive & Custom incentive workbook and submit as an application on our online portal.
2. Receive a confirmation email that your application has been received. If your project meets all eligibility requirements, your application will be approved.
3. Receive your application pre-approval letter.
4. Install equipment and submit project closeout requirements.
5. Receive your incentive.

**For more information on all our offerings, visit [atlanticcityelectric.com/Business](http://atlanticcityelectric.com/Business) or contact us at 833.ACE.PAYS (223.7297) or [ace.energysavings@trccompanies.com](mailto:ace.energysavings@trccompanies.com)**

## PRESCRIPTIVE

Prescriptive Incentives are available to eligible equipment types listed below. For other models or equipment types not listed below, see the Custom Incentives that are available on the last page.

**Note:** For lighting measures incentivized based on DLC primary use category, only products listed under v5.1 of the Solid-State Qualified Products List are eligible for incentive

LIGHTING (Retrofit & Major Renovation)		
LED Troffer Luminaires <i>Based on DLC primary use category.</i>		Incentive (per fixture)
LED Linear Recessed Troffer/Panel	1 x 4 LED new luminaire	\$50
	2 x 2 LED new luminaire	\$40
	2 x 4 LED new luminaire	\$50
LED Linear Ambient/Stairwell Luminaires <i>Based on DLC primary use category.</i>		Incentive (per fixture)
LED Direct/Indirect Linear Ambient Luminaire	2 ft	\$30
	3 ft	\$30
	4 ft	\$60
	6 ft	\$75
	8 ft	\$100
LED Stairwell Luminaire		\$50

<b>LED Interior Directional Luminaires</b> <i>Based on DLC primary use category.</i>		<b>Incentive</b>
LED Wall Wash Luminaire		\$30 per fixture
LED Track/Mono-Point Luminaire Directional Lighting Fixtures		\$30 per head
<b>LED Display Case Luminaires</b> <i>Based on DLC primary use category.</i>		<b>Incentive (per fixture)</b>
LED Refrigerated Case Lighting	4'	\$50
	5'	\$50
	6'	\$50
<b>LED High/Low-Bay Luminaires</b> <i>Based on DLC primary use category.</i>		<b>Incentive (per fixture)</b>
LED High-Bay Aisle Luminaire		\$100 - 5,000 to 9,999 lumens \$150 - 10,000 to 19,999 lumens
LED High-Bay Luminaires for Commercial and Industrial Buildings		\$200 - 20,000 to 29,999 lumens \$300 - 30,000 to 39,999 lumens \$400 - ≥40,000 lumens
LED Low-Bay Luminaires for Commercial and Industrial Buildings		\$100
<b>LED Exterior Luminaires</b> <i>Based on DLC primary use category.</i>		<b>Incentive (per fixture)</b>
LED Architectural Flood and Spot Luminaires		\$50 - < 5,000 lumens \$150 - 5,000 to 9,999 lumens \$300 - 10,000 to 19,999 lumens \$350 - 20,000 to 29,999 lumens \$450 - 30,000 to 39,999 lumens \$400 - > 40,000 lumens
LED Bollard Fixtures		
LED Fuel Pump Canopy		
LED Landscape/Accent Flood and Spot Luminaires		
LED Outdoor Pole/Arm-Mounted Area and Roadway Luminaires		
LED Outdoor Pole/Arm-Mounted Decorative Luminaires		
LED Outdoor Wall-Mounted Area Luminaires		
LED Parking Garage Luminaires		
<b>LED Retrofit Kits</b> <i>Based on DLC primary use category.</i>		
LED Retrofit Kit for Linear Ambient Luminaires	2'	\$15
	4'	\$15
	8'	\$25
LED Linear Style Retrofit Kit	1 x 4	\$15 per kit
	2 x 2	\$15 per kit
	2 x 4	\$25 per kit
LED Integrated Retrofit Kit	1 x 4	\$50 per kit
	2 x 2	\$30 per kit
	2 x 4	\$50 per kit
LED Retrofit Kits for High-Bay or Low-Bay Luminaires for Commercial and Industrial Buildings		\$60

<b>LED ENERGY STAR Fixtures</b>		<b>Incentive (per fixture)</b>
ENERGY STAR LED Fixture	Accent Light Line Voltage	\$15 - < 1,500 lumens
	Bath Vanity	\$30 - 1,500 to 2,999 lumens
	Cove Mount	\$45 - ≥ 3,000 lumens
	Ceiling Mount	
	Close to Ceiling Mount	
	Decorative Pendant	
	Downlight Pendant	
	Downlight Surface Mount	
	Pendant	
	Recessed Downlight	
	Solid State Retrofit	
	Torchiere	
	Wall Sconces	
	Linear Strip	\$5 - < 1,500 lumens
	Wrapped Lens	\$10 - 1,500 to 2,999 lumens
		\$15 - ≥ 3,000 lumens
	Other	\$10 - < 3,000 lumens
		\$15 - ≥ 3,000 lumens
	Outdoor (Various Types)	\$30 - < 1,500 lumens
Outdoor Pole-Mount	\$40 - ≥ 1,500 lumens	
Security	\$20 - < 1,499 lumens	
	\$30 - 1,500 to 2,999 lumens	
	\$40 - ≥ 3,000 lumens	
Under Cabinet	\$11 - < 1,500 lumens	
	\$16.50 - 1,500 to 2,999 lumens	
	\$22 - ≥ 3,000 lumens	
<b>LED Mogul-Screw Base Replacement for HID Lamps with or without New External Driver</b>		<b>Incentive (per lamp)</b>
HID Replacement Lamp >250W		\$100
HID Replacement Lamp >125W - ≤250W		\$75
HID Replacement Lamp ≤125W		\$50
<b>LED ENERGY STAR - specialty type lamps</b>		<b>Incentive (per bulb)</b>
Vertically Mounted Lamps		\$8.50
Horizontally Mounted Lamps		\$8.50
2G11 Base Lamps		\$8.50

<b>LED Linear Lamps</b> <i>Based on DLC primary use category.</i>		<b>Incentive (per lamp)</b>
LED Linear Replacement Lamps (Type A, B, C, AB) per DLC primary use	2'	\$4
	3' to 8'	\$6
	U-Bend	\$6
<b>LED Sign Lighting</b> - DLC primary use category types listed in LED Exterior Luminaires above.		<b>Incentive (per watt reduced)</b>
Exterior/Dusk-to-Dawn, Interior and 24-hour Application		\$2
<b>Other Lighting</b>		<b>Incentive (per fixture)</b>
Exit Signs		\$20 per unit
Horticultural Lighting (Controlled Environment Agriculture) Covered by DLC Exterior Fixture Types		\$44

## LIGHTING CONTROLS

<b>Networked Lighting Controls</b>		<b>Incentive</b>
Networked Lighting Control (NLC) System Controlling Efficient Luminaires		\$0.60 per watt controlled
Networked Lighting Control – Fixture-Level Control (LLLC)	≥150 watts controlled	\$60 per fixture
	<150 watts controlled	\$30 per fixture
<b>Dual Daylight/Occupancy Controls</b> <i>Product types covered above under LLLC or NLC</i>		<b>Incentive (per fixture controlled)</b>
Dual Daylight & Occupancy Sensor (DOS)	≥150w per fixture	\$50
	≥20 & <150w per fixture	\$30
<b>Daylight Controls</b>		<b>Incentive (per fixture controlled)</b>
Daylight continuous dimming control	≥150w per fixture	\$40
	≥20 & <150w per fixture	\$20
Exterior Lighting Control – Fixture with Integrated Controls	≥150w per fixture	\$50
	≥20 & <150w per fixture	\$30
<b>Occupancy/Vacancy Controls</b>		<b>Incentive (per fixture controlled)</b>
Occupancy/Vacancy Sensor - Remote Mounted		\$25
Occupancy/Vacancy Sensor - Wall Mounted		\$25
Occupancy/Vacancy Sensor – Integrated into New LED Fixture		\$30
Occupancy Dimming Control - Integrated into New LED Fixture		\$15
Occupancy Sensor for High-bay – Remote Mounted		\$30

# HVAC

<b>Unitary - Air Conditioners &amp; Heat Pumps &lt; 5.4 tons</b> (65,000 BTU/hr) – Air Cooled		<b>Incentive (per ton)</b>
<i>Per test procedure/conditions defined in ASHRAE 90.1-2019</i>		
Air Conditioning (AC) only - Split or Packaged		
Single Package Vertical Air Conditioner	Tier 1 - SEER 16 - ≤ 5.4 Tons	\$150
	Tier 2 - SEER 18 - ≤ 5.4 Tons	\$200
Unitary HVAC Single Package System	Tier 1 - SEER 16 - ≤ 5.4 Tons	\$150
	Tier 2 - SEER 18 - ≤ 5.4 Tons	\$200
Unitary HVAC Split System	Tier 1 - SEER 16 - ≤ 5.4 Tons	\$150
	Tier 2 - SEER 18 - ≤ 5.4 Tons	\$200
Heat Pumps - Split or Packaged		
Air Source Heat Pump, Single Package	Tier 1 - SEER 16, EER 13, HSPF 10 - ≤ 5.4 Tons	\$140
	Tier 2 - SEER 18, EER 13, HSPF 10 - ≤ 5.4 Tons	\$200
Air Source Heat Pump, Split System	Tier 1 - SEER 16, EER 13 - HSPF 10 - ≤ 5.4 Tons	\$140
	Tier 2 - SEER 18 - EER 13 - HSPF 10 - ≤ 5.4 Tons	\$200
<b>Air Conditioners &amp; Heat Pumps &gt; 5.4 tons</b> (65,000 BTU/hr) & <b>≤ 20 Tons</b> (240,000 BTU/hr)		<b>Incentive (per ton)</b>
<i>Per test procedure/conditions defined in ASHRAE 90.1-2019</i>		
Unitary HVAC Single and Split Package Systems <i>Efficiency rating must meet or exceed <a href="#">ENERGY STAR Light Commercial HVAC V4.0</a></i>		\$200
Air Source Heat Pump, Single Package or Split System <i>Efficiency rating must meet or exceed <a href="#">ENERGY STAR Light Commercial HVAC V4.0</a></i>		
<b>Single Package Vertical</b> <i>Per test procedure/conditions defined in ASHRAE 90.1-2019</i>		<b>Incentive (per ton)</b>
Single Package Vertical Air Conditioner, > 5.4 tons & ≤ 20 Tons <i>Efficiency rating must meet or exceed <a href="#">ENERGY STAR Light Commercial HVAC V4.0</a></i>		\$200
Single Package Vertical Heat Pump - ≤ 20 Tons <i>Efficiency rating must meet or exceed <a href="#">ENERGY STAR Light Commercial HVAC V4.0</a></i>		
<b>Central DX Air Conditioners</b> <i>Per test procedure/conditions defined in ASHRAE 90.1-2019</i>		<b>Incentive (per ton)</b>
Central DX Air Conditioners <i>Efficiency rating must meet or exceed ASHRAE 90.1-2019</i>	>20 Tons (240,000 BTU/hr)	\$150
<b>Water-cooled &amp; Evaporative Cooling Air Conditioners - All Sizes ≤ 11.25 tons</b>		<b>Incentive (per ton)</b>
<i>Per test procedure/conditions defined in ASHRAE 90.1-2019</i>		
Water Source Heat Pump ≤ 11.25 Tons	Tier 1 -5% above ASHRAE 90.1-2013 baseline	\$150
	Tier 2 -12% above ASHRAE 90.1-2013 baseline	\$200
<b>ENERGY STAR® Geothermal Heat Pumps - All Sizes</b>		<b>Incentive (per ton)</b>
<i>Per test procedure/conditions defined in ASHRAE 90.1-2019</i>		
Ground Source Heat Pump ≤ 11.25 Tons	Tier 1 -5% above ASHRAE 90.1-2013 baseline	\$150
	Tier 2 -12% above ASHRAE 90.1-2013 baseline	\$250
Ground Water Source Heat Pump ≤ 11.25 Tons	Tier 1 -5% above ASHRAE 90.1-2013 baseline	\$150
	Tier 2 -12% above ASHRAE 90.1-2013 baseline	\$250

<b>Ductless, Mini Split Air Conditioners or Heat Pumps -</b> <i>Test procedure/conditions defined in ASHRAE 90.1-2019</i> <i>Efficiency rating must meet or exceed <a href="#">ENERGY STAR Light Commercial HVAC V4.0</a></i>		<b>Incentive (per ton)</b>
Ductless, Mini Split Air Conditioners or Heat Pumps	SEER ≥20, EER ≥13 or HSPF ≥10	\$150
<b>Packaged Terminal Air Conditioners or Heat Pumps - All Sizes</b> <i>Per test procedure/conditions defined in ASHRAE 90.1-2019</i>		<b>Incentive (per ton)</b>
Packaged Terminal Air Conditioners <i>Efficiency rating must meet or exceed <a href="#">ENERGY STAR Light Commercial HVAC V4.0</a></i>		\$140
Packaged Terminal Heat Pumps <i>Efficiency rating must meet or exceed <a href="#">ENERGY STAR Light Commercial HVAC V4.0</a></i>		\$200

## OTHER HVAC EQUIPMENT

<b>HVAC Controls</b>	<b>Incentive (per unit)</b>
Occupancy Controlled Thermostat - Electric	\$90
Smart Thermostat - Electric	\$100
Dual Enthalpy Economizer Controls	\$250
Dual Enthalpy Economizer < 5 Tons controlled	\$250

## ELECTRIC CHILLERS

<b>Chillers - Constant Speed (Path A)</b> <i>Eligible for custom pathway</i>	<b>Incentive (per ton)</b>
Air-Cooled Chiller ≤ 1000 tons	\$85 per ton
Water-Cooled Chiller, Screw Chiller – Positive Displacement ≤ 600 tons	\$185 per ton
Water-Cooled Chiller, Centrifugal ≤ 1000 tons	\$85 per ton
All Constant Speed Chillers ≥ 1000 tons	Custom
Performance Incentive: <i>Incentive for each 0.1 EER point above or 0.01 kW below minimum efficiency for Full Load or Integrated Part Load Value (IPLV)</i>	\$10 per 0.1 EER or 0.01 kW
<b>Chillers - Variable Speed (Path B)</b> <i>Eligible for custom pathway</i>	<b>Incentive (per ton)</b>
Air-Cooled Chiller, VFD ≤ 1000 tons	\$200 per ton
Water-Cooled Chiller, Screw Chiller – Positive Displacement, VFD ≤ 600 tons	\$450 per ton
Water-Cooled Chiller, Centrifugal, VFD ≤ 1000 tons	\$200 per ton
All Variable Speed Chillers ≥ 1000 tons	Custom
Performance Incentive: <i>Incentive for each 0.1 EER point above or 0.01 kW below minimum efficiency for Full Load or Integrated Part Load Value (IPLV)</i>	\$10 per 0.1 EER or 0.01 kW

# REFRIGERATION

<b>Anti-Fog Film</b>	<b>Incentive (per square ft.)</b>
Anti-Fog Film	\$8
<b>Anti-Sweat Heat Control</b>	<b>Incentive (per door)</b>
Anti-Sweat Heater Control/Door Heater Control for Cooler Door	\$50
Anti-Sweat Heater Control/Door Heater Control for Freezer Door	
<b>Reach-In/Walk-In Coolers &amp; Freezer Evaporated Fan Motor Control</b>	<b>Incentive (per unit)</b>
Control on Reach-in Cooler/Freezer ECM	\$75
Control on Reach-in Cooler/Freezer Permanent Split Capacitor Motor	
Control on Reach-in Cooler/Freezer Shaded Pole Motor	
Control on Walk-in Cooler/Freezer Electronically Commutated Motor	
Control on Walk-in Cooler/Freezer Shaded Pole Motor	
Control on Walk-in Cooler/Freezer Permanent Split Capacitor Motor	
Evaporator Fan Controller on Existing Shaded-Pole Motor	
<b>Refrigeration Controls</b>	<b>Incentive</b>
Floating-head Pressure Controls	\$75 per ton
Variable Speed Refrigeration Compressor	\$1,000 per unit
<b>Night Covers</b>	<b>Incentive (per linear ft.)</b>
Night Covers - Low temp (-32°F to 0°F)	\$4 (up to \$500 per case)
Night Covers - Medium Temp (0°F to 32°F)	
Night Covers - High Temp (32°F to 55°F)	
<b>Reach-In Door Closer</b>	<b>Incentive (per unit)</b>
Automatic Door Closer - Cooler	\$50
Automatic Door Closer - Freezer	\$75
<b>Doors</b>	<b>Incentive (per linear ft.)</b>
Refrigeration Display Case Doors on Open Display Case	\$25 (up to \$600 per case)
<b>Door Gaskets</b>	<b>Incentive (per linear ft.)</b>
Cooler Reach-In/Walk-In	\$4
Freezer Reach-In/Walk-In	
<b>Strip Curtains</b> – assumed 21 square ft. per unit	<b>Incentive (per square ft.)</b>
Strip Curtain for Walk-In Coolers and Freezers	\$5

## VARIABLE FREQUENCY DRIVES

VFD	Incentive
2 HP to less than 100HP motors, for the following applications only: Supply Air Fan Return Air Fan Chilled Water Pump Heating Hot Water Pump Water Source Heat Pump Circulation Pump Cooling Tower Fan Boiler Feedwater Pump	2 HP - \$500/unit
	3 HP - \$600/unit
	4 HP - \$700/unit
	5 HP - \$800/unit
	7.5 HP - \$900/unit
	10 HP - \$1,000/unit
	15 HP - \$1,350/unit
	20 HP - \$1,500/unit
	25 HP - \$1,600/unit
	30 HP - \$1,800/unit
	40 HP - \$2,000/unit
	50 HP - \$2,500/unit
60 HP - \$3,000/unit	
75 HP - \$3,750/unit	
100 HP - \$5,000/unit	
≥ 100 HP & ≤ 200 HP motors, <i>same applications as listed above</i>	\$40 per HP controlled

## ELECTRONICALLY COMMUTATED MOTORS

ECMs	Incentive (per unit)
0 to ≤ 3 HP	\$150
> 3 to ≤ 5 HP	\$250
> 6 to ≤ 10 HP	\$500
> 10 HP	\$750

## COMMERCIAL KITCHEN EQUIPMENT

ENERGY STAR Commercial Dishwashers		Incentive (per unit)
Under Counter	Low Temp Electric	\$75
	High Temp Electric	\$350
Door Type	Low Temp Electric	\$400
	High Temp Electric	\$600
Single Tank Conveyor	Low Temp Electric	\$400
	High Temp Electric	\$1,000
Multiple Tank Conveyor	Low Temp Electric	\$1,000
	High Temp Electric	\$1,500



<b>ENERGY STAR Cooking Equipment</b>	<b>Incentive (per unit)</b>
Vat Fryers – Electric	\$200
Griddles - Electric	\$300
<b>ENERGY STAR Combination and Convection Ovens</b>	<b>Incentive (per unit)</b>
Convection Ovens	\$350
Combination Ovens	\$1000
Commercial Conveyor Oven	\$1000
Commercial Steam Cooker	\$150 per pan
<b>Other Food Service Equipment</b>	<b>Incentive (per unit)</b>
Pre-Rinse Spray Valve – Electric Water Heating	\$10
Energy Star Beverage Vending Machine	\$75
<b>ENERGY STAR Commercial Ice Machines</b>	<b>Incentive (per unit)</b>
Commercial Ice Machines – Tier 1 (Energy Star Certified)	\$200
Commercial Ice Machines – Tier 2 (CEE Certified)	\$300
<b>ENERGY STAR Commercial Solid Door Refrigerators</b>	<b>Incentive (per unit)</b>
< 15 ft <sup>3</sup>	\$75
≥ 15 to < 30 ft <sup>3</sup>	\$100
≥ 30 to < 50 ft <sup>3</sup>	\$150
≥ 50 ft <sup>3</sup>	\$200
<b>ENERGY STAR Commercial Solid Door Freezers</b>	<b>Incentive (per unit)</b>
< 15 ft <sup>3</sup>	\$100
≥ 15 to < 30 ft <sup>3</sup>	\$200
≥ 30 to < 50 ft <sup>3</sup>	\$300
≥ 50 ft <sup>3</sup>	\$500
<b>ENERGY STAR Commercial Glass Door Refrigerators</b>	<b>Incentive (per unit)</b>
< 15 ft <sup>3</sup>	\$75
≥ 15 to < 30 ft <sup>3</sup>	\$100
≥ 30 to < 50 ft <sup>3</sup>	\$125
≥ 50 ft <sup>3</sup>	\$150
<b>ENERGY STAR Commercial Glass Door Freezers</b>	<b>Incentive (per unit)</b>
< 15 ft <sup>3</sup>	\$200
> 15 to < 30 ft <sup>3</sup>	\$250
≥ 30 ft <sup>3</sup>	\$300

## PLUG LOAD CONTROLS

Plug Load Controls	Incentive (Per Unit)
Personal Occupancy Sensor	\$50
Hotel Room HVAC Controls	\$150
Smart Power Strip	\$10
Vending Machine Controls	Incentive (Per Unit)
Non-Refrigerated Vending Machine Controls	\$50
Refrigerated Vending Machine Controls	\$125
Glass Front Refrigerated Cooler Control	\$150

## COMMERCIAL APPLIANCES

ENERGY STAR Clothes Washers	Incentive (per unit)
Tier 1 – Modified Energy Factor (MEF) $\geq$ 2.2, Integrated Water Factor (IWF) $\leq$ 4.5	\$100
Tier 2 – Modified Energy Factor (MEF) $\geq$ 2.42, Integrated Water Factor (IWF) $\leq$ 4.05	\$200

## OFFICE EQUIPMENT

ENERGY STAR Office Equipment	Incentive (per unit)
Monitors	\$5
Computers	\$5
Uninterruptible Power Supply (UPS)	\$40 per kVA
Imaging	\$10
Small Network PC Controller	\$15 per PC Controlled

## WATER HEATING

ENERGY STAR Heat Pump Water Heaters	Incentive (per unit)
Heat Pump Electric Storage Water Heater	\$1,000

## AGRICULTURE

Agriculture Equipment	Incentive (per unit)
Auto Milker Takeoff	\$90
Dairy Scroll Compressor	\$1000
High Speed Fan 24" to 35"	\$30
High Speed Fan 36" to 47"	\$50
High Speed Fan 48" to 71"	\$100
Livestock Waterer	\$60
Dairy Vac Pump VSD Controls	\$1000
Dairy Refrigeration Tune-Up	\$200
Engine Block Heater Timer	\$25
Heat Reclaimers	\$1000

<b>High Volume Low Speed Fans (Destratification)</b>	<b>Incentive (per unit)</b>
High Volume Low Speed Fan (HVLS) 16'	\$250
High Volume Low Speed Fan (HVLS) 18'	\$400
High Volume Low Speed Fan - 20'	\$500
High Volume Low Speed Fan - 22'	\$550
High Volume Low Speed Fan - 24'	\$600

<b>RESIDENTIAL APPLIANCES in C&amp;I BUILDINGS – Non-Commercial Duty</b>	
<b>ENERGY STAR Residential Appliances</b>	<b>Incentive (per unit)</b>
Clothes Washer Tier 1	\$100
Clothes Washer Tier 2	\$100
Clothes Dryer	\$50
Refrigerators Tier 1	\$100
Refrigerators Tier 2	\$100
Freezer	\$50
Dehumidifier	\$25
Room Air Conditioner	\$25
Water Cooler	\$50

## Custom Incentives

The Custom pathway provides C&I customers the opportunity to implement non-standard, more complex energy efficiency measures that are not defined as a prescriptive measure. Through the Custom pathway, we help customers develop projects that best meet their unique facility and organizational goals. Custom Measures do not include maintenance or repair measures. Custom projects are typically multi-measure or optimization solutions for which customers earn performance based incentives for kWh and therm savings.

<b>CUSTOM MEASURES</b>	
<b>Typical Custom Equipment and Building Improvements</b>	<b>Incentive</b>
Compressed Air	\$0.30 per est. annual kWh saved* \$3.75 per est. annual therm saved*
Refrigeration	
Data Center Equipment/Servers	
HVAC/Chillers	
HVAC Controls	
Motors/VFD	
Building Improvements	
Process Improvements	
Agricultural Lighting/Process	
Custom Lighting	

**\*Projects are subject to program incentive caps including but not limited to 50% of relevant project costs.**