

ABOUT THE PROGRAM

The Multifamily Prescriptive and Custom pathway makes it easy for customers to install energy-efficient equipment and control replacements across a wide range of technologies and receive quick one-for-one incentives. Prescriptive incentives cover equipment listed below for heating and cooling, refrigeration, HVAC controls, LED lighting and controls, food service equipment and more. Custom incentives allow for non-standard, more complex electric energy efficiency measures that are not defined as a prescriptive measure to receive an incentive.

Process

1. Complete the Multifamily Prescriptive & Custom incentive workbook and submit as an application on our [online portal](#).
2. Receive a confirmation email that your application has been received. If your project meets all eligibility requirements, your application will be approved.
3. Receive your application pre-approval letter.
4. Install equipment and submit project closeout requirements.
5. Receive your incentive.

For more information on all our offerings, visit atlanticcityelectric.com/multifamily or contact us: 833.ACE.PAYS (223.7297) or ace.energysavings@trccompanies.com.

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GENERAL REQUIREMENTS

Approval Requirements

For prescriptive measures, if you purchased and installed equipment without pre-approval, you can still apply for incentives within 90 days of completing the project (completion means all equipment is installed and operational).

- Custom measures must be pre-approved before installing equipment.
- Projects needing pre-approval must accept the incentive offer within 30 days.
- Equipment that previously received incentives from NJCEP or other New Jersey utility programs is not eligible for incentives under this program.

Utility Customer Information Requirements

- Submit a complete ACE utility bill for the service address and account number with your application. The company listed on the bill is considered the applicant.
- The Online Application (OLA) must be digitally signed using Adobe Sign by an authorized person from the customer company/organization. The signatory's contact information must be included on the OLA form.

Trade Ally Requirements

Non-Trade Allies can participate in the program, however, to take advantage of certain limited time offerings, Trade Allies must register with the Program prior to submitting an application on behalf of a customer.

Payee Documentation Requirements

- A W9 form for the payee must be submitted with each application. The W9 must be signed by an authorized signatory for the applicant.
- When the applicant customer company is designated as the sole or partial payee, the check will only be mailed to the mailing address on file.

Invoice & Installation Documentation Requirements

- Documentation required for payment will include but is not limited to:
 - Material Invoice(s)
 - Labor Invoice(s)
 - Payment Request Form (if applicable)
 - Payee W9
 - Customer Signed Letter of Attestation (LOA)
- The material invoice must show equipment purchase date and describe the equipment, including model number, quantity, and unit price.
- Equipment for custom measures must have been purchased post-approval.
- The labor invoice must be dated and clearly separate labor costs from material costs.
- Self-installations are allowed but must be identified in the letter of attestation.

Inspection Requirements

- Projects may be inspected, either randomly or at the Program Manager's discretion.
- Participants must provide reasonable access for site inspections. Inspections are required before incentives are paid to confirm project completion.
- Projects needing prior approval will be inspected before the incentive offer is issued to verify pre-measure conditions.

Incentive Expiration Dates and Extension Requests

- For pre-approved projects, submit the Incentive Request Form, Letter of Attestation, and material/labor invoice within 120 days of offer acceptance, or the offer will expire.
- The Program Manager may cancel incentive offers if final documentation is not received before the offer expires.
- Extensions may be granted on a case-by-case basis. Requests must be made before the offer expires and sent directly to the Program Manager.
- Extension requests must explain the project delay, the remedy sought, and any relevant details. The Program Manager may request additional information to evaluate the request.
- Expired projects can be resubmitted but will be subject to the program rules and requirements at the time of resubmission.

INCOME ELIGIBILITY CRITERIA

In some cases, income eligible multifamily buildings are eligible for increased incentives and financing thresholds. A multifamily property will be considered income eligible if one of the following criteria is met.

1. **Affordable housing designation:** any residential building that an official document identifying the customer as participating in a federal, state, or local affordable housing program (e.g., New Jersey Housing and Mortgage Finance Agency, United States Low Income Housing Tax Credit, United States Housing and Urban Development, housing owned and operated by Public Housing Authorities, Section 8, Section 202, Section 811).

2. **Physical location:** A property identified in a physical location classified as a low-income zone:
 - a. **Census tract:** residences and businesses located within a low- or moderate-income census tract. Census tract confirmation can be verified at <https://geomap.ffiec.gov/FFIECGeocMap/GeocodeMap1.aspx> (using the 2023 or 2024 lookup)
 - b. **Overburdened Community (OBC):** residences and businesses located within an OBC “Low Income” community will be eligible for enhanced incentives and their impacts can accumulate towards the LMI/OBC QPIs. Only customers in the following OBC categories, as defined by the New Jersey Department of Environmental Protection⁸ (“DEP”) will be tracked and reported:
 - i. Low Income
 - ii. Low Income and Limited English
 - iii. Low Income and Minority
 - iv. Low Income, Minority, and Limited English

OBC confirmation can be verified at [Overburdened Communities | NJ Environmental Justice Mapping, Assessment and Protection Tool \(EJMAP\)](#) using these three 2021 Archived Layer List criteria:

 - i. 2021 Overburdened Communities and Adjacent Block Groups
 - ii. 2021 Municipalities with Overburdened Communities under the NJ Environmental Justice Law
 - iii. 2021 Overburdened Communities by Criteria - c. **Opportunity Zone (OZ):** businesses with a premise within a New Jersey Opportunity Zone may qualify for enhanced incentives. The impacts can accumulate towards the LMI/OBC QPI. OZ confirmation can be verified at [NJ Community Asset Map](#).
 - d. **Urban Enterprise Zone (UEZ):** businesses with a premise within a UEZ may qualify for enhanced incentives. The impacts can accumulate towards the LMI/OBC QPI. UEZ confirmation can be verified at [Urban Enterprise Zone Business Eligibility Locator](#).
3. If the above criteria are not met, alternative income eligibility, such as active participation in a state income program will be considered (e.g., food stamps, Temporary Assistance for Needy Families).

COMMON AREA PRESCRIPTIVE

Common Area Prescriptive Incentives are available to eligible equipment types listed below. For models or equipment not listed below, see the Custom Incentives that are available on the last page.

Note: For lighting measures incentivized based on DLC primary use category, only products listed under v5.1 of the Solid-State Qualified Products List are eligible for incentives.

COMMON AREA LIGHTING RETROFIT				
LED Troffer Luminaires		Incentive (per fixture)	Income-Eligible Incentive (per fixture)	Eligibility Standard
LED Linear Recessed Troffer/Panel	1 x 4 LED new luminaire	\$90	N/A	DLC Primary Use Designation as shown DLC Category: Indoor Luminaires
	2 x 2 LED new luminaire	\$80		
	2 x 4 LED new luminaire	\$90		
LED Linear Ambient/Stairwell Luminaires		Incentive (per fixture)	Income-Eligible Incentive (per fixture)	Eligibility Standard
LED Direct/Indirect Linear Ambient Luminaire	2 ft	\$60	N/A	DLC Primary Use Designation as shown DLC Category: Indoor Luminaires
	3 ft	\$60		
	4 ft	\$90		
	6 ft	\$100		
	8 ft	\$100		
LED Stairwell Luminaire		\$100	N/A	DLC Primary Use Designation as shown DLC Category: Indoor Luminaires and Outdoor Luminaires

LED Interior Directional Luminaires		Incentive	Income-Eligible Incentive (per fixture)	Eligibility Standard
LED Wall Wash Luminaire		\$60 per fixture	N/A	DLC Primary Use Designation as shown DLC Category: Indoor Luminaires
LED Track/Mono-Point Luminaire Directional Lighting Fixtures		\$60 per head		
LED Display Case Luminaires		Incentive (per fixture)	Income-Eligible Incentive (per fixture)	Eligibility Standard
LED Refrigerated Case Lighting	4'	\$75	N/A	DLC Primary Use Designation as shown DLC Category: Indoor Luminaires
	5'	\$75		
	6'	\$75		
LED High/Low-Bay Luminaires		Incentive (per fixture)	Income-Eligible Incentive (per fixture)	Eligibility Standard
LED High-Bay Aisle Luminaire	\$150 - 5,000 to 9,999 lumens \$225 - 10,000 to 19,999 lumens		N/A	DLC Primary Use Designation as shown DLC Category: Indoor Luminaires High Bay must be installed above 20ft
LED High-Bay Luminaires	\$300 - 20,000 to 29,999 lumens \$450 - 30,000 to 39,999 lumens \$400 - ≥40,000 lumens			
LED Low-Bay Luminaires - >12ft	\$150			
LED Exterior Luminaires		Incentive (per fixture)	Income-Eligible Incentive (per fixture)	Eligibility Standard
LED Architectural Flood and Spot Luminaries		\$75 < 5,000 lumens \$225 - 5,000 to 9,999 lumens \$450 - 10,000 to 19,999 lumens \$450 - 20,000 to 29,999 lumens \$450 - 30,000 to 39,999 lumens \$450 - > 40,000 lumens	N/A	DLC Primary Use Designation as shown DLC Category: Indoor Luminaires
LED Bollard Fixtures				
LED Fuel Pump Canopy				
LED Landscape/Accent Flood and Spot Luminaires				
LED Outdoor Pole/Arm-Mounted Area and Roadway Luminaires				
LED Outdoor Pole/Arm-Mounted Decorative Luminaires				
LED Outdoor Wall-Mounted Area Luminaires				
LED Parking Garage Luminaires				

LED Retrofit Kits		Incentive (per fixture)	Income-Eligible Incentive (per fixture)	Eligibility Standard
LED Retrofit Kit for Linear Ambient Luminaires	2'	\$50	N/A	DLC Primary Use Designation as shown DLC Category: Indoor Luminaires
	4'	\$50		
	8'	\$50		
LED Linear Style Retrofit Kit	1 x 4	\$22.50 per kit		
	2 x 2	\$22.50 per kit		
	2 x 4	\$37.50 per kit		
LED Integrated Retrofit Kit	1 x 4	\$50 per kit		
	2 x 2	\$50 per kit		
	2 x 4	\$90 per kit		
LED Retrofit Kits for High-Bay or Low-Bay Luminaires for Commercial and Industrial Buildings		\$110		

LED ENERGY STAR Fixtures		Incentive (per fixture)	Income-Eligible Incentive (per fixture)	Eligibility Standard
ENERGY STAR LED Fixture	Accent Light Line Voltage	\$22.50 - < 1,500 lumens	N/A	ENERGY STAR Certified Light Fixtures
	Bath Vanity	\$45 - 1,500 to 2,999 lumens		
	Cove Mount	\$67.50 - ≥ 3,000 lumens		
	Ceiling Mount	\$15 - < 1,500 lumens \$22.50 - 1,500 to 2,999 lumens \$30 - ≥ 3,000 lumens		
	Close to Ceiling Mount			
	Decorative Pendant			
	Downlight Pendant			
	Downlight Surface Mount			
	Pendant			
	Recessed Downlight			
	Solid State Retrofit			
	Wall Sconces			
	Linear Strip	\$7.50 - < 1,500 lumens \$15 - 1,500 to 2,999 lumens \$22.50 - ≥ 3,000 lumens		
	Wrapped Lenses	\$7.50 - < 1,499 lumens \$30 - 1,500 - 2,999 lumens \$45 - > 3,000 lumens		
	Other	\$15 - < 3,000 lumens \$22.50 - ≥ 3,000 lumens		
	Outdoor (Various Types)	\$45 - < 1,500 lumens		
	Outdoor Pole-Mount	\$60 - ≥ 1,500 lumens		
	Security	\$30 - < 1,499 lumens \$45 - 1,500 to 2,999 lumens \$60 - ≥ 3,000 lumens		
	Under Cabinet	\$16.50 - < 1,500 lumens \$24.75 - 1,500 to 2,999 lumens \$33 - ≥ 3,000 lumens		

LED Mogul-Screw Base Replacement for HID Lamps <i>with or without New External Driver</i>		Incentive (per lamp)	Income-Eligible Incentive (per fixture)	Eligibility Standard
HID Replacement Lamp >250W		\$150	N/A	DLC Category: Mogul (E39) Screw-base Replacements for HID Lamps
HID Replacement Lamp >125W - ≤250W		\$112.50		
HID Replacement Lamp ≤125W		\$75		
LED ENERGY STAR - specialty type lamps		Incentive (per lamp)	Income-Eligible Incentive (per fixture)	Eligibility Standard
Vertically Mounted Lamps		\$10	N/A	DLC General Application as shown DLC Category: Four pin-base replacement lamps for CFLs
Horizontally Mounted Lamps		\$10		
2G11 Base Lamps		\$10		
LED Linear Lamps		Incentive (per lamp)	Income-Eligible Incentive (per fixture)	Eligibility Standard
LED Linear Replacement Lamps (<i>Type A, B, C, AB</i>)	2'	\$9	N/A	DLC General Application as shown DLC Category: Linear Replacement Lamps
	3' to 8'	\$9		
	U-Bend	\$9		
LED Sign Lighting		Incentive (per watt reduced)	Income-Eligible Incentive (per fixture)	Eligibility Standard
Exterior/Dusk-to-Dawn, Interior and 24-hour Application		\$3	N/A	DLC Primary Use Designation per LED EXTERIOR LUMINAIRES incentive categories and DLC Category: Outdoor Luminaires
Other Lighting		Incentive (per fixture)	Income-Eligible Incentive (per fixture)	Eligibility Standard
Exit Signs		\$25 per unit	N/A	UL or other OSHA-approved Nationally Recognized Testing Laboratory (NRTL) in accordance with applicable US standards

COMMON AREA LIGHTING CONTROLS				
Dual Daylight/Occupancy Controls <i>Product types covered above under LLC or NLC</i>		Incentive (per fixture controlled)	Income-Eligible Incentive (per fixture controlled)	Eligibility Standard
Dual Daylight & Occupancy Sensor (DOS)	≥150w per fixture	\$75	N/A	UL or other OSHA-approved Nationally Recognized Testing Laboratory (NRTL) in accordance with applicable US standards
	≥20 - <150w per fixture	\$45		
Daylight Controls		Incentive (per fixture controlled)	Income-Eligible Incentive (per fixture controlled)	Eligibility Standard
Daylight continuous dimming control	≥150w per fixture	\$60	N/A	UL or other OSHA-approved Nationally Recognized Testing Laboratory (NRTL) in accordance with applicable US standards
	≥20 - <150w per fixture	\$30		
Exterior Lighting Control – Fixture with Integrated Controls	≥150w per fixture	\$75		
	≥20 - <150w per fixture	\$45		
Occupancy/Vacancy Controls		Incentive (per fixture controlled)	Income-Eligible Incentive (per fixture controlled)	Eligibility Standard
Occupancy/Vacancy Sensor - Remote Mounted		\$37.50	N/A	UL or other OSHA-approved Nationally Recognized Testing Laboratory (NRTL) in accordance with applicable US standards
Occupancy/Vacancy Sensor - Wall Mounted		\$37.50		
Occupancy/Vacancy Sensor – Integrated into New LED Fixture		\$45		
Occupancy Dimming Control - Integrated into New LED Fixture		\$22.50		
Occupancy Sensor for High-Bay – Remote Mounted		\$45		

Additional Lighting Requirements

- Incentives for LED measures are available for replacements of existing HID, incandescent/halogen or fluorescent lighting only.
- LED to LED replacements may be considered through the custom path.
- Each LED fixture, bulb or lamp must appear on either the current Design Lights Consortium® (DLC) or ENERGY STAR qualified product list and be listed as one of the measure types on the incentive rates table to be eligible to receive an incentive.
- The Primary Use Category or Indoor/Outdoor rating of the product must align with the way the product is installed as per the category definitions set by DLC or ENERGY STAR. For example, a fixture designated by DLC under the primary use category Outdoor Full-Cutoff Wall-Mounted Area Luminaires will not receive an incentive when installed in an interior space.
- Products listed by DLC under a Specialty category do not qualify for prescriptive incentives but may be considered through the Custom path.
- Integrated control incentives are only available for eligible DLC or ENERGY STAR fixtures. The DLC or ENERGY STAR listing must list the controls as a feature.
- Lighting control incentives are only available if controlling eligible, energy-efficient lighting fixtures that meet the lighting program requirements. Refer to the incentive rate table for a list of eligible controlled fixture types.
- Both hard-wired (power) and battery-powered lighting controls qualify.
- There is no incentive for occupancy sensors installed in a space where they are prohibited by state or local building codes or safety codes. Incentives are not available for the following space types in all cases: corridors, stairwells, lobbies, restrooms, and elevators.
- If more than one eligible lighting control device is associated with the same eligible fixture, the incentive paid will be for the lighting control device that yields the largest incentive only.

COMMON AREA HVAC				
Unitary - Air Conditioners & Heat Pumps < 5.4 tons (65,000 BTU/h)		Incentive (per ton)	Income-Eligible Incentive (per ton)	Eligibility Standard
Unitary AC Single Package System - < 5.4 Tons	Tier 1 - ≥ 15.2 SEER2	\$150	\$195	AHRI Certified Per test procedure/conditions defined in ASHRAE 90.1-2019
	Tier 2 - ≥ 17.1 SEER2	\$200	\$260	
Unitary AC Split System ¹ - < 5.4 Tons	Tier 1 - ≥ 15.2 SEER2	\$150	\$195	
	Tier 2 - ≥ 17.1 SEER2	\$200	\$260	
Air Source Heat Pump, Single Package - < 5.4 Tons	Tier 1 - ≥ 15.2 SEER2, ≥ 7.2 HSPF2	\$140	\$182	AHRI Certified Per test procedure/conditions defined in ASHRAE 90.1-2019
	Tier 2 - ≥ 17.1 SEER2, ≥ 7.2 HSPF2	\$230.75	\$300	
Air Source Heat Pump, Split System - < 5.4 Tons	Tier 1 - ≥ 15.2 SEER2, > 7.5 HSPF2	\$140	\$182	
	Tier 2 - ≥ 18 SEER2, > 7.5 HSPF2	\$230.75	\$300	
Ductless, Mini Split Air Conditioners & Heat Pumps – All Sizes		Incentive (per ton)	Income-Eligible Incentive (per ton)	Eligibility Standard
Ductless, Mini Split Air Conditioners	≥ 19.1 SEER2	\$192.30	\$250	AHRI Certified Per test procedure/conditions defined in ASHRAE 90.1-2019
Ductless, Mini Split Heat Pump ¹	≥ 19.1 SEER2, ≥ 8.9 HSPF2			
Air Conditioners & Heat Pumps > 5.4 tons (65,000 BTU/hr) & ≤ 20 Tons (240,000 BTU/hr)		Incentive (per ton)	Income-Eligible Incentive (per ton)	Eligibility Standard
Unitary AC Single and Split Package Systems – ≥ 5.4 Tons & ≤ 11.25 Tons	Electric or No Heating – > 14.8 IEER	\$225	\$292.50	AHRI Certified Per test procedure/conditions in ASHRAE 90.1-2019
	Other Heating – > 14.6 IEER			
Unitary AC Single and Split Package Systems – > 11.25 Tons & ≤ 20 Tons	Electric or No Heating – > 14.2 IEER			
	Other Heating – > 14 IEER			
Air Source HP, Single Package or Split System – ≥ 5.4 Tons & ≤ 11.25 Tons	Electric or No Heating – > 14.1 IEER, > 3.4 COP			
	Other Heating – > 13.9 IEER, > 3.4 COP			
Air Source HP, Single Package or Split System – ≥ 11.25 Tons & ≤ 20 Tons	Electric or No Heating – > 13.5 IEER, > 3.2 COP			
	Other Heating – > 13.3 IEER, > 3.2 COP			

Single Package Vertical < 20 Tons (240,000 BTU/hr)		Incentive (per ton)	Income-Eligible Incentive (per ton)	Eligibility Standard
Single Package Vertical AC - ≤ 5.4 Tons	Tier 1 – > 11 EER	\$225	\$292.50	AHRI Certified Per test procedure/conditions in ASHRAE 90.1-2019
	Tier 2 – ≥ 13.5 EER	\$230.75	\$300	
Single Package Vertical AC, > 5.4 Tons & ≤ 11.25 Tons	> 10 EER			
Single Package Vertical AC, > 11.25 Tons & ≤ 20 Tons	> 10.1 EER			
Single Package Vertical HP, ≤ 5.4 Tons	> 11 EER, > 3.3 COP			
Single Package Vertical HP, > 5.4 Tons & ≤ 11.25 Tons	> 10 EER, > 3 COP			
Central DX Air Conditioners > 20 tons (240,000 BTU/hr)		Incentive (per ton)	Income-Eligible Incentive (per ton)	Eligibility Standard
Central DX Air Conditioners, > 20 Tons & ≤ 63.3 Tons	Electric or No Heating – > 13.2 IEER	\$153.85	\$200	AHRI Certified Per test procedure/conditions in ASHRAE 90.1-2019
	Other Heating – > 13 IEER			
Central DX Air Conditioners, > 63.3 Tons	Electric or No Heating – > 12.5 IEER			
	Other Heating – > 12.3 IEER			
Water-Source Heat Pumps (WSHP) ≤ 11.25 Tons (135,000 BTU/hr)		Incentive (per ton)	Income-Eligible Incentive (per ton)	Eligibility Standard
WSHP – Water-to-Air, ≤ 1.4 Tons	Tier 1 - ≥ 12.3 EER, > 4.3 COP or > 12.3 EER, ≥ 4.3 COP	\$225	\$292.50	Per test procedure/conditions defined in ASHRAE 90.1-2019
	Tier 2 - ≥ 12.8 EER, ≥ 4.5 COP	\$230.75	\$300	
WSHP – Water-to-Air, > 1.4 Tons & ≤ 11.25 Tons	Tier 1 - > 13 EER, ≥ 4.3 COP or ≥ 13 EER, >4.3 COP	\$225	\$292.50	
	Tier 2 - ≥ 13.7 EER, ≥ 4.5 COP	\$230.75	\$300	
WSHP – Water-to-Water, ≤ 11.25 Tons	Tier 1 - > 10.6 EER, ≥ 4.3 COP or ≥ 10.6 EER, > 4.3 COP	\$225	\$292.50	
	Tier 2 - ≥ 11.1 EER, ≥ 4.5 COP	\$230.75	\$300	

Ground-Source Heat Pumps (GSHP) & Ground Water-Source Heat Pumps (GWSHP) ≤ 11.25 Tons (135,000 BTU/hr)		Incentive (per ton)	Income-Eligible Incentive (per ton)	Eligibility Standard
GSHP – Brine-to-Air, ≤ 11.25 Tons	Tier 1 - ≥ 14.8 EER, ≥ 3.4 COP	\$225	\$292.50	AHRI Certified Per test procedure/conditions defined in ASHRAE 90.1-2019
	Tier 2 - ≥ 15.8 EER, ≥ 3.6 COP	\$375	\$487.50	
GSHP – Brine-to-Water, ≤ 11.25 Tons	Tier 1 - ≥ 12.7 EER, ≥ 2.6 COP	\$225	\$292.50	
	Tier 2 - ≥ 13.6 EER, ≥ 2.8 COP	\$375	\$487.50	
GWSHP – Water-to-Air, ≤ 11.25 Tons	Tier 1 - ≥ 18.9 EER, ≥ 3.9 COP	\$225	\$292.50	
	Tier 2 - ≥ 20.2 EER, ≥ 4.1 COP	\$375	\$487.50	
GWSHP – Water-to-Water, ≤ 11.25 Tons	Tier 1 - ≥ 17.1 EER, ≥ 3.3 COP	\$225	\$292.50	
	Tier 2 - ≥ 18.3 EER, ≥ 3.5 COP	\$375	\$487.50	
Packaged Terminal Air Conditioners (PTAC) - All Sizes (Capacity in BTU)		Incentive (per ton)	Income-Eligible Incentive (per ton)	Eligibility Standard
PTAC – Standard Size, < 7,000 BTU/hr	> 11.9 EER	\$140	\$182	AHRI Certified Per test procedure/conditions defined in ASHRAE 90.1-2019 ENERGY STAR defines Standard Size units as having wall openings ≥16" high or ≥42" wide (≥670 in ²); and Non-Standard Size units as falling below these thresholds.
PTAC – Standard Size, ≥ 7,000 BTU/hr & ≤ 15,000 BTU/hr	> (14 - (0.3 x Capacity / 1000)) EER			
PTAC – Standard Size, > 15,000 BTU/hr	> 9.5 EER			
PTAC – Non-Standard Size, < 7,000 BTU/hr	> 9.4 EER			
PTAC – Non-Standard Size, ≥ 7,000 BTU/hr & ≤ 15,000 BTU/hr	> (10.9 - (0.213 x Capacity / 1000)) EER			
PTAC – Non-Standard Size, > 15,000 BTU/hr	> 7.7 EER			
Packaged Terminal Heat Pumps (PTHP) - All Sizes (Capacity in BTU)		Incentive (per ton)	Income-Eligible Incentive (per ton)	Eligibility Standard
PTHP – Standard Size, < 7,000 BTU/hr	> 11.9 EER, ≥ 3.3 COP	\$230.75	\$300	AHRI Certified Per test procedure/conditions defined in ASHRAE 90.1-2019 ENERGY STAR defines Standard Size units as having wall openings ≥16" high or ≥42" wide (≥670 in ²); and Non-Standard Size units as falling below these thresholds.
PTHP – Standard Size, ≥ 7,000 BTU/hr & ≤ 15,000 BTU/hr	> (14 - (0.3 x Capacity / 1000)) EER > (3.7 - (0.052 x Capacity / 1000)) COP			
PTHP – Standard Size, > 15,000 BTU/hr	> 9.5 EER, ≥ 2.9 COP			
PTHP – Non-Standard Size, < 7,000 BTU/hr	> 9.3 EER, ≥ 2.7 COP			
PTHP – Non-Standard Size, ≥ 7,000 BTU/hr & ≤ 15,000 BTU/hr	> (10.8 - (0.213 x Capacity / 1000)) EER > (2.9 - (0.026 x Capacity / 1000)) COP			
PTHP – Non-Standard Size, > 15,000 BTU/hr	> 7.6 EER, ≥ 2.5 COP			

1. Mini splits apply to all ductless ASHP systems and split systems apply to all ducted ASHP systems.

Additional HVAC Requirements

- Please note efficiency minimums listed next to the measure lines. Equipment is expected to either “Meet or exceed” ($\geq$) or “Exceed” ($>$) listed minimums.
- In many instances, AHRI or Energy Star certification will be requested to verify efficiency levels in testing conditions.
- "Mini splits" refers to all ductless ASHP systems; "split systems" refers to all ducted ASHP systems.

OTHER COMMON AREA HVAC EQUIPMENT			
HVAC Controls	Incentive (per unit)	Income-Eligible Incentive (per unit)	Eligibility Standard
Smart Thermostat - Electric	\$115.40	\$150	UL or other OSHA-approved Nationally Recognized Testing Laboratory (NRTL) in accordance with applicable US standards. Control or thermostat must be installed on electric HVAC equipment only.
Dual Enthalpy Economizer Controls	\$269.25	\$350	
Dual Enthalpy Economizer < 5 Tons controlled			

COMMON AREA ELECTRIC CHILLERS			
Chillers – Constant Speed (Path A) <i>Eligible for custom pathway</i>	Incentive (per ton)	Income-Eligible Incentive (per ton)	Eligibility Standard
Air-Cooled Chiller $\leq$ 1000 tons	\$85	\$110.50	Chillers for space cooling only Efficiency rating must meet or exceed ASHRAE 90.1-2019
Water-Cooled Chiller, Screw Chiller – Positive Displacement $\leq$ 600 tons	\$185	\$240.50	
Water-Cooled Chiller, Centrifugal $\leq$ 1000 tons	\$85	\$110.50	
All Constant Speed Chillers $\geq$ 1000 tons	Custom Pathway		
Chillers – Variable Speed (Path B) <i>Eligible for custom pathway</i>	Incentive (per ton)	Income-Eligible Incentive (per ton)	Eligibility Standard
Air-Cooled Chiller, VFD $\leq$ 1000 tons	\$200	\$260	Chillers for space cooling only Efficiency rating must meet or exceed ASHRAE 90.1-2019
Water-Cooled Chiller, Screw Chiller – Positive Displacement, VFD $\leq$ 600 tons	\$346.15	\$450	
Water-Cooled Chiller, Centrifugal, VFD $\leq$ 1000 tons	\$200	\$260	

All Variable Speed Chillers ≥ 1000 tons		Custom Pathway	
COMMON AREA VARIABLE FREQUENCY DRIVES			
VFD	Incentive (per unit)	Income-Eligible Incentive (per unit)	Eligibility Standard
2 HP to less than 100 HP motors, for the following applications only: • Supply Air Fan • Return Air Fan • Chilled Water Pump • Heating Hot Water Pump • Water Source Heat Pump Circulation Pump • Cooling Tower Fan • Boiler Feedwater Pump	2 HP - \$750	N/A	Horsepower (HP) refers to nameplate HP of the motor controlled by the drive. UL or other OSHA-approved Nationally Recognized Testing Laboratory (NRTL) in accordance with applicable US standards
	3 HP - \$900		
	4 HP - \$1,000		
	5 HP - \$1,000		
	7.5 HP - \$1,000		
	10 HP - \$1,000		
	15 HP - \$2,025		
	20 HP - \$2,250		
	25 HP - \$2,400		
	30 HP - \$2,500		
	40 HP - \$2,500		
	50 HP - \$2,500		
	60 HP - \$4,500		
	75 HP - \$5,000		
100 HP - \$5,000			
≥ 100 HP & ≤ 200 HP motors, <i>same applications as listed above</i>	\$50 per HP controlled		

COMMON AREA ELECTRONICALLY COMMUTATED MOTORS (ECMs)			
ECMs	Incentive (per unit)	Income-Eligible Incentive (per unit)	Eligibility Standard
0 to ≤ 3 HP	\$150	N/A	Horsepower (HP) refers to nameplate HP of the motor. UL or other OSHA-approved Nationally Recognized Testing Laboratory (NRTL) in accordance with applicable US standards.
> 3 to ≤ 5 HP	\$250		
> 5 to ≤ 10 HP	\$500		
> 10 HP	\$750		

COMMON AREA KITCHEN EQUIPMENT				
ENERGY STAR Commercial Dishwashers		Incentive (per unit)	Income-Eligible Incentive (per unit)	Eligibility Standard
Under Counter	Low Temp Electric	\$112.50	N/A	Equipment must be qualified by the current version of ENERGY STAR or CEE
	High Temp Electric	\$575		
Door Type	Low Temp Electric	\$600		
	High Temp Electric	\$900		
Single Tank Conveyor	Low Temp Electric	\$400		
	High Temp Electric	\$1,500		
Multiple Tank Conveyor	Low Temp Electric	\$1,000		
	High Temp Electric	\$1,500		
ENERGY STAR Cooking Equipment		Incentive (per unit)	Income-Eligible Incentive (per unit)	Eligibility Standard
Vat Fryers – Electric		\$300	N/A	Equipment must be qualified by the current version of ENERGY STAR or CEE
Griddles - Electric		\$450		
ENERGY STAR Combination and Convection Ovens		Incentive (per unit)	Income-Eligible Incentive (per unit)	Eligibility Standard
Convection Ovens		\$525	N/A	Equipment must be qualified by the current version of ENERGY STAR or CEE
Combination Ovens		\$1,500		
Commercial Steam Cooker		\$150 per pan		
Other Food Service Equipment		Incentive (per unit)	Income-Eligible Incentive (per unit)	Eligibility Standard
Pre-Rinse Spray Valve – Electric Water Heating		\$15	N/A	N/A
Energy Star Beverage Vending Machine		\$112.50	N/A	ENERGY STAR

ENERGY STAR Commercial Ice Machines		Incentive (per unit)	Income-Eligible Incentive (per unit)	Eligibility Standard
Commercial Ice Machines – Tier 1 (ENERGY STAR Certified)	0-300 lbs./day	\$112.50	N/A	Tier 1: ENERGY STAR Certified Commercial Ice Machines: https://www.energystar.gov/productfinder/product/certified-commercial-ice-machines/results
	301-500 lbs./day	\$150		
	501-1000 lbs./day	\$200		
	1001-1500 lbs./day	\$200		
Commercial Ice Machines – Tier 2 (CEE Certified)	0-300 lbs./day	\$150		Tier 2: CEE Commercial Kitchens Ice Machines: Must be on CEE Tier 2 Ice Machines tab: https://library.cee1.org/content/commercial-kitchens-ice-machines-qualifying-product-list
	301-500 lbs./day	\$225		
	501-1000 lbs./day	\$300		
	1001-1500 lbs./day	\$300		
ENERGY STAR Commercial Solid Door Refrigerators		Incentive (per unit)	Income-Eligible Incentive (per unit)	Eligibility Standard
< 15 ft ³		\$112.50	N/A	Equipment must be qualified by the current version of ENERGY STAR or CEE
≥ 15 to < 30 ft ³		\$150		
≥ 30 to < 50 ft ³		\$225		
≥ 50 ft ³		\$300		
ENERGY STAR Commercial Solid Door Freezers		Incentive (per unit)	Income-Eligible Incentive (per unit)	Eligibility Standard
< 15 ft ³		\$150	N/A	Equipment must be qualified by the current version of ENERGY STAR or CEE
≥ 15 to < 30 ft ³		\$300		
≥ 30 to < 50 ft ³		\$400		
≥ 50 ft ³		\$400		
ENERGY STAR Commercial Glass Door Refrigerators		Incentive (per unit)	Income-Eligible Incentive (per unit)	Eligibility Standard
< 15 ft ³		\$112.50	N/A	Equipment must be qualified by the current version of ENERGY STAR or CEE
≥ 15 to < 30 ft ³		\$150		
≥ 30 to < 50 ft ³		\$187.50		
≥ 50 ft ³		\$225		
ENERGY STAR Commercial Glass Door Freezers		Incentive (per unit)	Income-Eligible Incentive (per unit)	Eligibility Standard
< 15 ft ³		\$300	N/A N/A	Equipment must be qualified by the current version of ENERGY STAR or CEE
≥ 15 to < 30 ft ³		\$300		
≥ 30 ft ³		\$300		

COMMON AREA PLUG LOAD CONTROLS			
Vending Machine Controls	Incentive (Per Unit)	Income-Eligible Incentive (per unit)	Eligibility Standard
Non-Refrigerated Vending Machine Controls	\$75	\$97.50	ENERGY STAR
Refrigerated Vending Machine Controls	\$188	\$243.75	
Glass Front Refrigerated Cooler Control	\$150	\$195	

COMMON AREA APPLIANCES (Commercial Duty)			
ENERGY STAR Clothes Washers	Incentive (per unit)	Income-Eligible Incentive (per unit)	Eligibility Standard
Commercial Duty Clothes Washer – Tier 1	\$150	N/A	Must be qualified by the current version of ENERGY STAR and meet the following product specifications: Modified Energy Factor (MEF) ≥ 2.2 . Integrated Water Factor (IWF) ≤ 4.5 .
Commercial Duty Clothes Washer – Tier 2	\$300		Must be qualified by the current version of ENERGY STAR and meet the following product specifications: Modified Energy Factor (MEF) ≥ 2.41 . Integrated Water Factor (IWF) ≤ 4.09

COMMON AREA APPLIANCES (Non-Commercial Duty)				
ENERGY STAR Residential Appliances		Incentive (per unit)	Income-Eligible Incentive (per unit)	Eligibility Standard
Clothes Washer	Tier 1 – Energy Star	\$150	N/A	ENERGY STAR listed product
	Tier 2 – Energy Star Most Efficient	\$200		
Clothes Dryer	Tier 1 – Energy Star	\$150		
	Tier 2 – Energy Star Most Efficient	\$450		
Refrigerator	Tier 1 – Energy Star	\$100	N/A	
	Tier 2 – Energy Star Most Efficient	\$125	N/A	
Dehumidifier		\$50	N/A	
Room Air Conditioner		\$50	N/A	
Water Cooler		\$30	N/A	

COMMON AREA OFFICE EQUIPMENT			
ENERGY STAR Office Equipment	Incentive (per unit)	Income-Eligible Incentive (per unit)	Eligibility Standard
Monitors	\$7.50	N/A	ENERGY STAR
Computers	\$7.50		
Uninterruptible Power Supply (UPS)	\$60 per kVA		
Imaging	\$15FR		
Small Network PC Controller	\$17.50 per PC Controlled		N/A

COMMON AREA WATER HEATING			
ENERGY STAR Heat Pump Water Heaters	Incentive (per unit)	Income-Eligible Incentive (per unit)	Eligibility Standard
Heat Pump Electric Storage Water Heater	\$1,153.85	\$1,500	ENERGY STAR

RESIDENTIAL IN-UNIT PRESCRIPTIVE

In-Unit Prescriptive Incentives are available to eligible Appliance and HVAC equipment types listed below. These measures and incentives are intended exclusively for installation within residential units in Multifamily facilities.

RESIDENTIAL IN-UNIT APPLIANCES			
Efficient Products - Electric	Incentive (per unit)	Income-Eligible Incentive (per unit)	Eligibility Standard
Clothes Washer - Tier 1	\$150	N/A	ENERGY STAR
Clothes Washer - Tier 2	\$200	N/A	ENERGY STAR Most Efficient
Electric Clothes Dryer - Tier 1	\$150	N/A	ENERGY STAR
Electric Clothes Dryer - Tier 2	\$450	N/A	ENERGY STAR Most Efficient
Refrigerator - Tier 1	\$100	N/A	ENERGY STAR
Refrigerator - Tier 2	\$125	N/A	ENERGY STAR Most Efficient
Room A/C Unit	\$50	N/A	
Dehumidifier	\$50	N/A	

RESIDENTIAL IN-UNIT HVAC				
Equipment		Incentive (per unit)	Income-Eligible Incentive (per unit)	Eligibility Standard
Central Air Conditioning	Tier 1 - ≥ 15.2 SEER2	\$150	N/A	AHRI Rated
	Tier 2 - ≥ 17 SEER2	\$200	\$400	AHRI Rated
Standard Air Source Heat Pump, Single Packaged	Tier 1 - ≥ 15.2 SEER2, ≥ 7.2 HSPF2	\$750	\$1,125	AHRI Rated
	Tier 2 - ≥ 17.1 SEER2, ≥ 7.2 HSPF2	\$750	\$1,125	AHRI Rated
Standard Air Source Heat Pump, Split System	Tier 1 - ≥ 15.2 SEER2, ≥ 7.8 HSPF2	\$750	\$1,125	AHRI Rated
	Tier 2 - ≥ 17.1 SEER2, ≥ 7.8 HSPF2	\$750	\$1,125	AHRI Rated
Cold-Climate Air Source Heat Pump	≥ 15.2 SEER2, ≥ 8.1 HSPF2, ≥ 1.75 COP at 5°F	\$1,000	\$1,500	AHRI Rated
Ductless, Mini-Split Heat Pump	≥ 17.1 SEER2, ≥ 7.8 HSPF2	\$750	\$1,125	AHRI Rated. Per indoor unit.
Furnace Fans (ECM)		\$125	N/A	AHRI Rated
PTAC		\$100	\$150	AHRI Rated. Exceeds ASHRAE
PTHP		\$125	\$188	AHRI Rated. Exceeds ASHRAE
Heat Pump Water Heater		\$750	\$1,125	AHRI Rated
Smart Thermostats		\$100	N/A	Energy Star certified

CUSTOM

The Custom pathway provides customers the opportunity to implement non-standard, more complex **energy efficiency measures that are not defined as a prescriptive measure**. Through the Custom pathway, we help customers develop projects that best meet their unique facility and organizational goals. Custom measures do not include maintenance or repair measures.

CUSTOM MEASURES			
Typical Custom Equipment and Building Improvements	Incentive	Income Eligible Incentive	Eligibility Standard
Compressed Air	\$0.30 per est. annual kWh saved*	30% Adder	Applicability of codes and standards is subject to Program Manager discretion. State energy code is ASHRAE 90.1-2019. Other standards include ENERGY STAR®, Design Lights Consortium®, NEMA, Federal Title 10, among others.
HVAC/Chillers			
HVAC Controls			
Motors/VFD			
Building Envelope Improvements	\$3.75 per est. annual therm saved*		
Custom Lighting	\$0.16 per est. annual kWh saved*		

*Projects are subject to program incentive caps including but not limited to 75% of relevant project costs or a buy-down to a 2-year payback, whichever is less.